

WE CONNECT

HUMAN. MACHINE. TECHNOLOGY.



DATA MODUL is a distributor and manufacturer of professional and industrial touch-, display-, embedded-, monitor- and Panel PC solutions. Headquartered in Munich, Germany, the company employs over 450 employees at over 20 locations worldwide and is one of the world leaders in the electronics industry with a focus on display technology and visual solutions. For our subsidiary in Spain **DATA MODUL Iberia S.L., headquartered in Madrid**, we are looking for a

PRE-SALES MANAGER (m/f/d)

in Madrid or Home Office, Spain (full-time)

To strengthen our sales team in Spain we are now looking for a Pre-Sales Manager (m/f/d) with a background ideally in display technology, touch screens and embedded PC systems. **Your regular workplace will be in our Madrid office at Las Rozas (preferred) or in your Home Office.**

Your tasks:

- › Technical consultancy and support of the local Spanish sales team and customers along the sales process
- › Drive sales of new system solutions in close cooperation with Product Management and Application Department (based in Germany)
- › Identify customer's needs and define the technical offer
- › Achieve and maintain latest knowledge on Data Modul products and solutions
- › Introduce Data Modul portfolio and solutions to customers and target accounts in coordination with Account Managers
- › Define the need of materials and setup of prototypes and testing devices for our customers
- › Visit customers on a regular basis in Iberia and travel occasionally to Germany

Your benefits:

- › Fixed contract with fixed and variable salary
- › Workplace in a dynamic and technology driven international company with headquarter in Germany
- › Engaged with cutting-edge technology
- › Flexible Work Hours & Work environment
- › Individual onboarding activities and ongoing training

Your profile:

- › Graduated in electrical, industrial and/or communication engineering or similar
- › Minimum of five years of relevant work experience in a similar role in the display and electronic market
- › Sales oriented mindset and teamwork attitude
- › Experience in working in an international business environment
- › Team player with self-assured behavior, advanced communication skills and a strong customer focus
- › Very good IT-Skills (MS-Office, ERP - Systems)
- › Very fluent in Spanish and English – written and spoken
- › Available for frequent travelling in Iberia and regularly to Germany

Your application:

- › Please send your application in English including your availability and salary expectation to: career@data-modul.com
- › For questions please call **Susanne Weindel: +49 89 56017 108**