

WE CONNECT

HUMAN. MACHINE. TECHNOLOGY.



DATA MODUL is a distributor and manufacturer of professional industrial touch-, display-, monitor- and panel PC solutions. Headquartered in Munich, Germany, the company employs over 450 employees at 22 locations worldwide and is one of the world leaders in the electronics industry with a focus on display technology and visual solutions. For our UK subsidiary **DATA MODUL Ltd** in **Walsall** we are looking for a

SALES MANAGER

Birmingham Area or home-based (in full-time)

Your tasks:

- › Meet with and understand the technical requirements of customers and put together technical solutions to meet the customer requirements
- › Manage and expand Customer Accounts to achieve sales targets
- › Work well with technical, sales, product, management and marketing staff
- › Identify and specify products that will meet the customer needs exactly
- › Negotiate, implement and manage contracts within key accounts
- › Support all related sales, technical and pricing requirements within your customer base

Your benefits:

- › Workplace in a dynamic and technology driven international company with headquarters in Germany
- › Competitive salary and benefits
- › Individual onboarding activities and ongoing training
- › International working environment with great growth opportunities
- › Demanding role with a high level of autonomy
- › DATA MODUL is an equal opportunity employer encouraging diversity in the workplace

Your profile:

- › Successfully completed university degree in Business Administration or similar
- › Proven sales track record in the UK TFT/LCD/Embedded OEM or distribution markets
- › Technical sales background in display technology, touch screens and embedded PC systems
- › Fluent English language skills
- › Technical affinity
- › Self-driven energetic personality with good negotiation skills
- › High commercial awareness

Your application:

- › Please send your application including your availability and salary expectation to:
career@data-modul.com
- › For questions please call
Cindy Zimmermann: +49 89 56017 185